Karim (John) Rizk

Founder & former CEO (Wavecall) ● Sales leader & hands-on software architect
Based near EPFL (Lausanne/Préverenges) ● Available on-site or remote
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Scan to connect

Fast, practical help for deep-tech startups: ship, sell, and scale

I help founders and CEOs de-risk delivery and accelerate revenue - hands-on and pragmatic.

Why work with me	Where I help
• Wavecall co-founder; acquired by Aircom/TEOCO (2023).	• Delivery & architecture (roadmap slicing, reviews, tech debt).
• 100k+ LOC C/C++ on Linux; GPU acceleration (CUDA + OptiX).	• Performance & scaling (profiling, GPU/CUDA strategy, distributed systems).
• Tier-1 operator sales & delivery (Swisscom, Vodafone, Telefonica, AT&T...).	• Go-to-market (positioning, pricing, enterprise process, proposals).
• Seed investment raised (Nomura Securities).	• Founder support (prioritization, tough decisions, investor narrative).

How we work

- Free 45-minute intro + short written action plan.
- Hands-on pilot: 5-10 hours to execute (weekly or sprint-based).
- Ongoing advisor mode (2-4 hours/week) if useful.

EPFL/Y-PARC intro rate: CHF 65/hour for the first 10 hours after the free intro. On-site coffee available.
Email john.rizk@paramountapex.com or call +41 79 372 9036.

Press release available: "Aircom acquires Wavecall's RF Propagation Model" (March 2023).